



<https://www.huntersolutionsltd.com/job/telesales-executive/>

Telesales Executive

Description

Part-Time Telesales Executive

Location: Hunters Solutions Ltd, Nottingham (Flexible hours)

Hours: 15 hours per week (Flexible between 9:00 AM to 12:00 PM)

About Us:

Hunters Solutions Ltd is an established IT solutions provider specializing in software development and managed services for SMEs. We are currently seeking a dynamic and motivated Part-Time Telesales Executive to join our team.

Responsibilities

Key Responsibilities:

- Cold Calling: Reach out to potential clients to introduce our products and services.
- Needs Assessment: Establish the needs of prospective clients through clear and engaging communication.
- Database Management: Maintain an up-to-date and accurate CRM database of contacts and sales activity.
- Appointment Setting: Secure appointments and demonstrations for the sales team.

Qualifications

Job Requirements:

- Proven experience as a telemarketer or in a similar sales role (B2B experience preferred).
- Persistent and results-driven personality.
- Enthusiastic, self-motivated, and comfortable working independently.
- Strong communication skills, with the ability to build rapport quickly.
- Good IT literacy and familiarity with CRM systems.
- Excellent organizational and time management skills.
- Ability to work under pressure while maintaining a positive attitude.
- A Positive Mental Attitude and a can-do approach to challenges.

Job Benefits

Why Join Us:

- Flexible working hours, allowing for a great work-life balance.
- Opportunity to work in a supportive and dynamic team environment.
- Competitive pay and potential for performance-based incentives.

If you're passionate about sales and looking to make a meaningful impact in a growing company, we'd love to hear from you!

Contacts

Neville Hunter

Hiring organization

Hunters Solutions Ltd

Employment Type

Part-time

Beginning of employment

ASAP

Duration of employment

Permanent

Industry

Information Technology

Working Hours

9:00AM – 12:00PM

Date posted

16/07/2025